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Strategic Growth
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Press Release



Strategic Growth Partners Awarded SCORE Washington DC Client of the Year

Metro Washington DC chapter of SCORE recognizes Strategic Growth Partners LLC with Client of the Year Award

Arlington, VA, May 20, 2010: The Metro Washington DC SCORE Chapter has named Strategic Growth Partners LLC (SGPLLC) of Arlington, VA as its Client of the Year for 2010. Strategic Growth Partners LLC, a management consultancy business, is a leading provider of Federal Bid management and staffing solutions, including Pipeline Optimization, Capture Management, and Proposal Development services. In recognition of Strategic Growth Partners LLC's success in creating a comprehensive business plan, securing financing, and reaching agreements with several major customers, Mr. Ken Laszczych was honored at SCORE's annual luncheon reception on May 20, 2010 at the Bobby Van Steakhouse, in Washington, DC.

Mr. Laszczych, Managing Director and founder of Strategic Growth Partners LLC, engaged SCORE in October of 2009 to help develop a comprehensive business plan. According to Laszczych, "Each step in the SCORE process has provided invaluable insight and assets enabling SGPLLC to confidently set its direction, stay focused, and achieve success." Strategic Growth Partners recently signed two multi-year contracts with Tier 1 Federal prime contractors. Since 2008, Strategic Growth Partners has successfully assisted Federal contractors winning over \$1.7B in opportunities and maintains an unparalleled win rate of over 90 percent.

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SCORE is a national nonprofit organization founded in 1964 — volunteer members offer free counseling and training services to entrepreneurs in the formation and growth of small business. As a resource partner of the U.S. Small Business Administration, the Chapter One office is headquartered in the SBA building. In Arlington, VA its services are provided through the Office of Economic Development.

Joe Clarke, a volunteer SCORE counselor who works in Arlington was assigned to work with Laszczych. “The development of the business plan was the key success factor and it was due to Joe’s persistence ... he helped SGPLLC develop an exceptional business plan,” said Laszczych. He added, “It has helped us identify underserved markets, identify our brand and a market where we could be competitive, so it’s at the heart of our success.”

Clarke emphasizes the importance of creating a comprehensive business plan especially for small businesses. Clarke said of Laszczych’s success “His detailed business plan showed lenders that he had a firm grasp of the situation — his success in getting a line of credit in an extremely tight market is the real proof that business planning does pay off.”

About Strategic Growth Partners LLC

Strategic Growth Partners, LLC was founded to make clients successful at winning Federal bids. From opportunity identification to capture management to proposal development, SGPLLC continuously strives to deliver superior capabilities and products in a highly collaborative partnership model. Strategic Growth Partners LLC works with its clients to develop and implement bold end-to-end Federal bid strategies that align corporate assets, and create breakthrough results in winning Federal business. In the fiercely competitive arena of government contracting, Strategic Growth Partners LLC provides a unique Best Value driven approach to winning bids that has enabled its clients to win over 90% of bid opportunities.

For more information about how Strategic Growth Partners LLC can help your company win more federal bids through Pipeline Optimization, Capture Management, and Proposal Development services, call 703-465-1413 or you can visit Strategic Growth Partners LLC on the Web at <http://www.StrategicGrowthPartnersLLC.com>.

About SCORE

Since 1964, SCORE “Counselors to America’s Small Business” has assisted more than 7.5 million aspiring entrepreneurs and small business owners through counseling and business workshops. More than 10,500 volunteer business counselors in 389 chapters serve their communities through entrepreneurial education dedicated to the formation, growth and success of small businesses. For more information about starting or operating a small business, call 1-800-634-0245 for the SCORE chapter nearest you. Or, visit SCORE on the Web at www.score.org.

For more information about starting or growing a small business, call 202-272-0390. Visit Metro Washington DC SCORE on the Web at <http://www.scoredc.org>.